

PRODUCER MEMBER APPLICATION 2024-2025



**CONCRETE
MASONRY &
HARDSCAPES
ASSOCIATION**

Please fill out all the requested information. CMHA staff will be in contact to obtain information on additional company representatives and plant location(s). Annual dues are determined based on dues rates provided on pages 2 and 3. All reported sales and capacity figures are confidential with access restricted to designated staff.

COMPANY INFORMATION

Company Name _____

Address _____

Phone _____ **Website** _____

OFFICIAL REPRESENTATIVE

Name _____

Title _____

Address _____

Phone _____

Email _____

BILLING CONTACT

Name _____

Title _____

Address _____

Phone _____

Email _____

DUES CALCULATION (IN \$USD)

<p style="text-align: center;">Big Board or Multi-Layer Machines</p> <p style="text-align: center;">TOTAL MACHINES _____</p> <p style="text-align: center;">If total machines is equal to 1</p> <p style="text-align: center;">Check applicable box</p> <p><input type="checkbox"/> Annual production ≤ 1 million square feet</p> <p><input type="checkbox"/> Annual production > 1 million square feet</p>	<p style="text-align: center;">Block Machines</p> <p style="text-align: center;">TOTAL CAVITIES _____</p> <p style="text-align: center;">IF TOTAL CAVITIES IS 5 OR LESS</p> <p style="text-align: center;">CHECK APPLICABLE BOX</p> <p><input type="checkbox"/> Annual production ≤ 1 million 8-in. equivalents</p> <p><input type="checkbox"/> Annual production > 1 million but ≤ 2 million 8-in. equivalents</p> <p><input type="checkbox"/> Annual production > 2 million 8-in. equivalents</p>
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Manufactured Stone Veneer Gross Revenue \$ _____

Big Board or Multi-Layer Machine Dues <i>(see page 2 for dues rates)</i>	\$ _____ (A)
Block Machine Dues <i>(see page 2 for dues rates)</i>	\$ _____ (B)
Manufactured Stone Veneer Dues <i>(see page 3 for dues rates)</i>	\$ _____ (C)
TOTAL DUES	\$ _____ (A+B+C)

Invoice Frequency Annually Quarterly

SIGNATURE

I hereby certify that the information on this application is correct, and I understand that by signing this form I have made a good faith commitment for a minimum of one year of dues payments for the period July 1, 2024 to June 30, 2025 as a Producer member. Membership will continue indefinitely in one-year increments unless written cancellation of membership is submitted.

By signing this application, the applicant further agrees that in the event the applicant becomes a CMHA member and is subsequently terminated or suspended from membership, dissolved, liquidated, or is acquired by or merged with another entity that is not a CMHA member, the applicant shall be and remain liable to CMHA for any outstanding debts or obligations to CMHA, including, but not limited to, any unpaid membership dues and past member assessments. In the event the applicant becomes a CMHA member and is subsequently acquired by or merged with another CMHA member, the applicant shall remain liable for membership dues assessed and due through the fiscal year ending June 30.

Signature _____ **Date** _____

*US Companies - CMHA dues are not tax deductible as a charitable contribution for federal tax purposes, but may be deductible as a business expense. CMHA estimates that 10% of your dues payment is allocated to lobbying activities and is not deductible for federal income tax purposes. If in doubt, please contact your tax advisor.

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Information and Instructions for Producer Member Dues Calculation

Basis for Dues Calculation ▪ Producer dues are based on company production capacity and production. Dues are calculated in \$USD based on the sum of the following.

1. Dues based on the number of big board or multi-layer machines in operation in the U.S. and Canada.
2. Dues based on the number of block machine cavities in operation in the U.S.
3. Dues based on sales revenue from manufactured stone veneer (MSV).

Dues for International Producers and Paving Slab Producers are calculated separately. Special provisions exist for calculating block machine dues for Canadian producers as shown below.

Big Board or Multi-Layer Machine Dues ▪ A big board or multi-layer machine is defined as a machine making dry-cast masonry and hardscape concrete products that have an overall mold area of 9 square feet or more. Dues for big board and multi-layer machines are determined per the table below.

Number of Machines	Annual Production	Dues (in \$USD)
1	≤ 1 million square feet	\$5,400
1	> 1 million square feet	\$7,200
2 to 6		\$2,500 + \$4,700 for each machine for 6 machines or less
7 to 10		\$34,400 for 7 machines \$38,100 for 8 machines \$41,800 for 9 machines \$45,500 for 10 machines
More than 10		\$48,100 for first 11 machines + \$2,600 for each machine above 11 machines

Block Machine Dues ▪ A block machine is defined as a machine making dry-cast masonry and hardscape concrete products that have an overall mold area of less than 9 square feet. Cavities are defined as the number of 8 x 8 x 16-inch (200 x 200 x 400 mm) units that can be made on that machine in one cycle. Dues for block machines are determined per the table below. CCMPA members should NOT include block machine cavities operating in Canada for their dues calculation.

Number of Machine Cavities	Number of 8-inch equivalents produced in the previous year	Dues (in \$USD)
5 or less	≤ 1 million	\$3,000
5 or less	> 1 million but ≤ 2 million	\$4,000
5 or less	> 2 million	\$6,000
6 to 25		\$8,000 for 6 cavities + \$2,000 for each cavity between 7 and 25 cavities, inclusive
26 to 50		\$46,800 for 26 cavities + \$800 for each cavity between 27 and 50 cavities, inclusive
More than 50		\$66,600 for 51 cavities + \$600 for each cavity above 51 cavities

*Note - Producers that have two machines that each make less than 2M 8-in. equivalents, have the option of calculating the dues for those machines separately rather than combining their cavities.

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Manufactured Stone Veneer ▪ Dues for manufactured stone veneer are based on the amount of revenue generated by the sale of units manufactured by the producer. Revenue generated from the sale of MSV products made by other manufacturers is not included in producer dues calculations. All sales in the U.S. and Canada are considered. The dues rate relative to sales for MSV producers is the same as that of Associate members of the association. The following table explains the dues rate based on gross sales of MSV units.

Annual MSV Sales Revenue (in \$USD)	Dues (in \$USD)
\$20 Million or less	\$2,750 + \$1,250 per \$Million in MSV unit sales
Over \$20 Million up to and including \$40 Million	\$27,750 + \$400 per \$Million in MSV unit sales over \$20 M
Over \$40 Million	\$35,750 + \$100 per \$Million in MSV unit sales over \$40 M

* All monetary values are \$USD.

Membership Qualifications ▪ Producer Membership is open to companies with manufacturing facilities in the U.S. and Canada that make manufactured concrete product systems. All plants and machines producing these units, which are commonly owned or controlled, must be placed under the dues schedule.

Membership Dues Year ▪ The CMHA dues year extends from July 1, 2024 to June 30, 2025.

Example Calculations ▪ The following examples are provided to illustrate the dues calculation procedures.

Example 1 ▪ Producer with 2 Big Board Machines

A producer has 2 big board machines used for producing CMU, SRW units, and concrete pavers.

EXAMPLE DUES CALCULATION - 2 BIG BOARD MACHINES	
Number of Machines	2
Dues Calculation ▪ $\\$2,500 + (2 \times \\$4,700) = \\$2,500 + \\$9,400$	\$11,900

Example 2 ▪ Producer with 8 Block Machine Cavities

A producer has block machines with 8 total cavities used for producing CMU, SRW units, and concrete pavers.

EXAMPLE DUES CALCULATION - 8 BLOCK MACHINE CAVITIES	
Number of Cavities	8
Dues Calculation ▪ $\\$8,000 + (2 \times \\$2,000) = \\$8,000 + \\$4,000$	\$12,000

Example 3 ▪ Manufactured Stone Veneer Dues

A producer of MSV products has \$7.5 Million in MSV unit sales.

EXAMPLE DUES CALCULATION - \$7.5 MILLION IN MSV SALES	
Annual MSV Sales Revenue	\$7.5 Million
Dues Calculation ▪ $\\$2,750 + (7.5 \times \\$1,250) = \\$2,750 + \\$9,375$	\$12,125